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12 *Attorneys for Plaintiff* JAMES GROSS

13 **UNITED STATES DISTRICT COURT**  
14 **NORTHERN DISTRICT OF CALIFORNIA**  
15 **SAN FRANCISCO DIVISION**

16 JAMES GROSS, individually and on  
behalf of all others similarly situated,

17 *Plaintiff,*

18 *v.*  
19 SYMANTEC CORPORATION, a  
20 Delaware corporation, and PC TOOLS,  
LTD., an Irish limited company,

21 *Defendants.*

22 Case No. 3:12-cv-00154-CRB

23 **SECOND AMENDED CLASS ACTION  
COMPLAINT FOR:**

24 **1. Violations of California's Unfair Competition  
Law, Cal. Bus. & Prof. Code §§ 17200, *et seq.*;  
2. Fraudulent Inducement;  
3. Breach of Express Warranties, Cal. Com.  
Code § 2313;  
4. Breach of Contract; and,  
5. Breach of the Implied Covenant of Good Faith  
and Fair Dealing.**

25 **DEMAND FOR JURY TRIAL**

26 **CLASS ACTION**

1 Plaintiff James Gross brings this Second Amended Class Action Complaint (“Complaint”)  
 2 against Defendants Symantec Corporation (“Symantec Corp.”) and PC Tools, Ltd. (“PC Tools”)  
 3 (collectively, “Symantec” or “Defendants”) to obtain redress for, and put an end to, Symantec  
 4 defrauding consumers across the country through the deceptive design and sale of certain of its  
 5 software products. Plaintiff, for his Complaint, alleges as follows upon personal knowledge as to  
 6 himself and his own acts and experiences and, as to all other matters, upon information and belief,  
 7 including investigation conducted by his attorneys.

8 **NATURE OF THE ACTION**

9 1. Defendant PC Tools is a wholly owned subsidiary of Symantec Corp. that functions  
 10 as a Symantec Corp. brand, fully operated by and under the complete control of Symantec Corp.  
 11 Symantec is among the world’s largest developers of computer security software, and also sells a  
 12 variety of products that it claims will increase the speed, performance, and stability of a consumer’s  
 13 personal computer (“PC”), protect against privacy risks, remove harmful errors, and “clean up”  
 14 hard drives. Unfortunately for consumers, the methods used by Symantec to induce consumers to  
 15 purchase such software, as well as the products themselves, are undeniably fraudulent.

16 2. Through a common deceptive scheme, Symantec uniformly defrauds consumers into  
 17 purchasing the three products at issue in this lawsuit—PC Tools Registry Mechanic, PC Tools  
 18 Performance Toolkit, and Norton Utilities (hereafter collectively referred to as the “Scareware”).

19 3. Most often, the fraud is accomplished through the following uniform practice: First,  
 20 Symantec represents to the consumer that the Scareware is capable of identifying and fixing a wide  
 21 range of PC errors, privacy threats, and other computer problems. Next, to demonstrate the  
 22 Scareware’s supposed value to the consumer, Symantec allows the user to download the software  
 23 and perform a “free diagnostic” scan, which purportedly detects whether the foregoing problems  
 24 exist on the individual’s PC. Then the Scareware reports, in alarmist fashion, that harmful errors  
 25 and other threats exist on the user’s PC (when, in reality, such errors do not exist). Last, Symantec  
 26 informs the consumer that a handful of these issues may be fixed for free, but the individual must

purchase a full version of the product to fully remove the remaining so-called errors. Once purchased, the full version of the software falsely detects and reports errors in the same way, and fails to repair them, as promised by Defendants.

4. As detailed below, neither the free trial nor full versions of the Scareware *conduct any actual diagnostic testing* on the computer. Instead, Symantec intentionally designed its Scareware to *invariably* report, in an extremely ominous manner, that harmful errors, privacy risks, and other problems exist on the user's PC, regardless of its real condition. Furthermore, the Scareware does not, and cannot, provide the benefits promised by Symantec. Accordingly, consumers are duped into purchasing, and continuing to use, software that does not function as represented by Symantec.

5. Symantec holds itself out as a reputable industry leader in developing software aimed to protect consumers' computers. Because average consumers lack the requisite technical expertise to understand the underlying functionality of Symantec's software, they trust Symantec to convey truthful information, and to honestly and accurately identify and remove harmful errors from their computers. Symantec has betrayed that trust, and as a result, millions of consumers have been, and continue to be, tricked into paying for its fraudulent Scareware. Due to the level of egregious and willful acts of fraud committed by Symantec, Plaintiff seeks punitive damages.

## PARTIES

6. Plaintiff James Gross is a natural person and citizen of the state of Washington.

7. Defendant Symantec Corporation is a Delaware corporation with its headquarters and principal place of business located at 350 Ellis Street, Mountain View, California 94043. Symantec does business throughout the State of California and the United States.

8. Defendant PC Tools, Ltd. is an Irish limited company headquartered at South Bank House, 6<sup>th</sup> Floor, Barrow Street, Dublin 4. PC Tools is a wholly owned subsidiary of Defendant Symantec Corp.

## **JURISDICTION AND VENUE**

9. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C. § 1332(d), because (a) at least one Class member is a citizen of a different state than Defendants, (b) the amount in controversy exceeds \$5,000,000.00, exclusive of interest and costs, and (c) none of the exceptions under that subsection apply to this action.

10. This Court has personal jurisdiction over Defendants because both Defendants conduct significant business in California and the unlawful conduct alleged in the Complaint occurred in, was directed and/or emanated from California.

11. More specifically, Symantec's relevant operations, including its headquarters and primary sales and marketing operations are located in California. By way of example, many of the individuals responsible for marketing the software at issue here within the United States are located in California, including numerous senior managers and directors of Symantec's Worldwide Sales and Marketing team, and its Consumer Business Unit. Thus, it is clear that Symantec's decisions regarding the programmatic design of the software, as well as the representations made about the software's utility, emanated and continue to emanate from California.

12. Venue is proper in this District because Symantec Corp. maintains its headquarters in this District and because the improper conduct alleged in this Complaint occurred in, was directed and/or emanated from this District.

## INTRADISTRICT ASSIGNMENT

13. This case has been assigned to the San Francisco Division.

## FACTUAL BACKGROUND

## I. A Brief Overview of Symantec.

14. Founded in 1982, Symantec Corp. has become a household name for its anti-virus and other security-related software. In August 1990, Symantec Corp. merged with Peter Norton Computing, Inc. and has since continued to sell products, such as Norton Antivirus and Norton Utilities, under the Norton brand name.

1       15. Symantec boasts that it is one of the “world’s largest software companies with more  
 2 than 18,500 employees in more than 50 countries”<sup>1</sup> and asserts that its mission is to help consumers  
 3 “secure and manage their information-driven world against more risks at more points, more  
 4 completely and efficiently than any other company.”

5       **A. Symantec Acquires PC Tools, Ltd.**

6       16. In August 2008, Symantec Corp. acquired an Australian PC utilities software  
 7 company called PC Tools, Ltd. At the time of acquisition, Symantec Corp. issued a press release  
 8 stating that, “[w]ith the addition of PC Tools, Symantec will expand its consumer product portfolio  
 9 to include award-winning PC utilities software and point security technologies.”<sup>2</sup>

10       17. Symantec Corp. has since taken over the operations of PC Tools and continues to  
 11 sell software under the PC Tools name.

12       18. Thus, to the extent its subsidiary PC Tools can be said to have engaged in any of the  
 13 wrong-doing described herein, Symantec Corp. orchestrated, directed and participated in all such  
 14 misconduct.

15       **B. PC Tools is a Symantec Corp. Brand, Not a Separate Company.**

16       19. Although PC Tools purports to be an independent Irish company, in actuality it is  
 17 simply a brand division operated entirely by Defendant Symantec Corp., as illustrated by the  
 18 following facts:

19       (A) In its SEC filings, Symantec Corp. explains that its software is divided into  
 20 two brands, PC Tools and Norton:

21       Our Consumer segment provides Internet security and protection solutions,  
 22 suites and services to individual users and home offices through a dual-brand  
 23 strategy with Norton™ and PC Tools™. Our Norton brand offers premium,  
 24 full-featured security suites as well as related services such as online backup,  
 family safety, and PC tune-up across multiple platforms. PC Tools products  
 are designed specifically for the value-minded consumer which allows

25       <sup>1</sup> Corporate Profile, <http://www.symantec.com/about/profile/> (last visited March 23, 2012).

26       <sup>2</sup> Symantec to Acquire PC Tools,  
[http://www.symantec.com/about/news/release/article.jsp?prid=20080818\\_02](http://www.symantec.com/about/news/release/article.jsp?prid=20080818_02) (last visited March 23,  
 27 2012, 2012).

1 Symantec to extend its reach into emerging and price-sensitive market  
 2 segments.<sup>3</sup>

3 (B) The PC Tools website ([www.pctools.com](http://www.pctools.com)) is owned and administered by Symantec  
 Corp., as evidenced by its registration information:

4 Symantec Corporation  
 5 Domain Manager  
 6 350 Ellis Street  
 Mountain View, CA 94043<sup>4</sup>

7 (C) The underlying source code for the PC Tools website shows that Symantec Corp.  
 performs analytics on user traffic to the website.<sup>5</sup>

8 (D) On the Contact Page of its website, PC Tools lists Symantec Corp.'s corporate  
 9 headquarters as the address to request customer support information: "For any customer support  
 10 inquiry or questions concerning the product, End User Licensing Agreement, or other issues, please  
 11 write to PC Tools Customer Service, PC Tools, Inc. 350 Ellis Street, Mountain View, CA 94043,  
 12 United States of America."<sup>6</sup> Likewise, in California, PC Tools Inc. (presumably PC Tools' U.S.  
 13 counterpart) has listed as its registered agent's address the same address as Symantec's corporate  
 14 headquarters.<sup>7</sup>

15 (E) The hiring decisions at PC Tools are ostensibly made by Symantec Corp., as the PC  
 16 Tools website encourages potential employees to submit their resumes to a Symantec employee.<sup>8</sup>

17 (F) When purchasing the software, Plaintiff's bank account was debited by "PC TOOLS  
 18 US," and the charge was listed as originating from California—the situs of Symantec Corp.'s

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20 <sup>3</sup> Symantec Fiscal Year 2010 10-K, <http://investor.symantec.com/> (last visited March 23,  
 21 2012).

22 <sup>4</sup> PC Tools WHOIS Registration Information, <http://www.networksolutions.com/whois-search/pctools.com> (last visited March 25, 2012).

23 <sup>5</sup> PC Tools Homepage, <http://www.pctools.com> (last visited March 25, 2012).

24 <sup>6</sup> PC Tools Contact Page, <http://www.pctools.com/contact/> (last visited March 23, 2012).

25 <sup>7</sup> California Entity Search, <http://kepler.sos.ca.gov/cbs.aspx> (last visited March 23, 2012).

26 <sup>8</sup> PC Tools Careers Page, <http://www.pctools.com/careers/> (last visited March 23, 2012).

1 headquarters.

2 (G) PC Tools' website lists Dave Cole as its Vice President and General Manager, who  
 3 is also a Vice President and General Manager of Symantec Corp. On the Symantec Corp. website,  
 4 Mr. Cole's biography reads, in pertinent part, "Dave has also recently taken the role of General  
 5 Manager for PC Tools business where he is responsible for go-to-market activities for the consumer  
 6 division's 2nd brand."<sup>9</sup>

7 (H) After Symantec acquired PC Tools in 2008, it redesigned its Norton Utilities  
 8 software to mirror that of PC Tools, which shows that the companies share proprietary source code,  
 9 as evidenced by the screenshots below showing the similarities between Norton Utilities and PC  
 10 Tools Performance Toolkit.



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4 20. Accordingly, Plaintiff alternatively pleads that PC Tools is operating as an alter ego  
5 of Symantec Corp., is an agent of Symantec Corp., or the two companies are engaged in a civil  
6 conspiracy to defraud consumers.

7 1. *PC Tools is the Alter Ego of Symantec Corp.*

8 21. Symantec Corp. and PC Tools are not separate entities but in actuality are one  
9 business unit sharing ownership and control.

10 22. Rather than operating as a distinct company, PC Tools is in actuality a Symantec  
11 Corp. brand, a fact that Symantec admits in its SEC filing, *supra* Paragraph 19(A), and in its  
12 explanation that Symantec Corp.'s VP Dave Cole manages the PC Tools "brand," *supra* Paragraph  
13 19(G).

14 23. Further, the companies share the same VP and General Manager, and Symantec  
15 Corp. effectively controls the day-to-day activities of PC Tools. *See supra* Paragraph 19(G).

16 24. PC Tools and Symantec Corp. jointly carry out the fraud described herein. Symantec  
17 claims that PC Tools is a separate company to mask its participation in the fraud it perpetrates  
18 through its Scareware. In this way, Symantec seeks to avoid legal attacks against its main holding  
19 company, and instead attempts to force potential U.S. plaintiffs to sue in Ireland, despite the fact  
20 that Ireland is an economically unfeasible choice of venue that deprives consumers of their day in  
21 court and serves little purpose other than exculpating the Defendants for their fraudulent and other  
22 wrongful conduct.

23 2. *PC Tools is an Agent of Symantec Corp.*

24 25. Plaintiff asserts in the alternative to Paragraphs 21-24 that PC Tools is an agent of  
25 Symantec Corp.

26 26. PC Tools functions as an incorporated arm of Symantec Corp., and thus Symantec  
27  
28

1 Corp. is vicariously liable for PC Tools' misconduct. There is an extremely close relationship  
 2 between the companies, as indicated by the fact that Symantec Corp. owns the PC Tools website,  
 3 and the companies share management personnel, proprietary source code, and the same U.S.  
 4 headquarters.

5       27. PC Tools engages in its misconduct as described herein with Symantec Corp.'s  
 6 knowledge, for Symantec Corp.'s benefit, and at Symantec Corp.'s direction as its agent. Symantec  
 7 Corp. knows of PC Tools' fraudulent conduct and representations with respect to consumers and  
 8 has ratified that conduct and those statements.

9                   3. *Symantec Corp. and PC Tools are Engaged in a Civil Conspiracy.*

10       28. Plaintiff asserts in the alternative to Paragraphs 21-27 that PC Tools and Symantec  
 11 Corp. are engaged in a civil conspiracy to defraud consumers through the design, marketing, and  
 12 sale of its Scareware.

13       29. Symantec Corp. and PC Tools banded together and agreed to defraud consumers  
 14 through their Scareware. In furtherance of their agreement, as shown in *supra* Paragraph 19(H), the  
 15 companies utilize the same fraudulent design and functionality in their software products. This, in  
 16 conjunction with their overlapping management personnel, *supra* Paragraph 19(G), demonstrates  
 17 that both companies have actual knowledge of the plan to defraud consumers through the  
 18 Scareware.

19       30. PC Tools aids Symantec Corp.'s fraud by allowing the corporation to sell products  
 20 under the legal fiction that certain Scareware originates from a separate Irish company, in an  
 21 attempt to defraud U.S. consumers with legal impunity.

22                   4. *PC Tools' EULA Serves as an Extension of Defendants' Fraud.*

23       31. As explained above, Symantec Corp. falsely holds out the PC Tools brand as a  
 24 wholly separate company headquartered in Ireland. To insulate Symantec Corp. from liability,  
 25 Defendants included a forum selection clause in the PC Tools' End User License Agreement  
 26 ("EULA") designating Dublin, Ireland as the venue for prosecution and resolution of all disputes  
 27  
 28

1 related thereto.

2       32. This forum selection clause is part and parcel to Symantec's fraud. If PC Tools'

3 EULA was enforceable, U.S. consumers would be forced to travel thousands of miles to Dublin,

4 Ireland, to litigate over software that costs approximately \$29.99.

5       33. By way of illustration, for Plaintiff to travel from the Seattle-Tacoma International

6 Airport in his home state of Washington to Dublin, Ireland, airfare alone would cost him at least

7 \$800.<sup>10</sup>

8       34. In this way, Defendants knowingly seek to prohibit consumers from pursuing legal

9 claims against Symantec Corp., and thus continue to exact their fraud upon U.S. consumers with

10 legal impunity. As a contract clause that has as its "object, directly or indirectly, to exempt any one

11 from responsibility for his own fraud, or willful injury to the person or property of another, or

12 violation of law, whether willful or negligent" PC Tools' forum selection clause cannot be

13 enforced. *See* Cal. Civ. Code § 1668.

14       C. **Symantec's Researchers Publish a Report Warning Consumers about**

15 **Scareware—Yet Fail to Mention That It Produces Similar Software.**

16       35. In addition to developing software, Symantec employs a team of researchers who

17 investigate emerging cyber threats to consumers. Approximately one year after acquiring PC Tools,

18 Symantec's researchers published a whitepaper detailing a new threat to consumers—scareware.

19       36. In what can only be described as supreme irony, or a clever attempt by Defendants to

20 persuade consumers to choose their own "legitimate" computer utility software, the results of

21 Symantec's research succinctly capture the fraud at issue in this lawsuit: "Once installed on a user's

22 computer—and to induce payment—rogue security applications often misrepresent the computer's

23 security status or performance, displaying fake or exaggerated claims of threats."<sup>11</sup> In industry

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24       <sup>10</sup> Average airfare based upon rates from Kayak.com, <http://www.kayak.com/#/flights/SEA-DUB/2012-04-06/2012-04-08> (last visited March 26, 2012).

25       <sup>11</sup> Symantec Report on Rogue Security Software,  
[http://eval.symantec.com/mktginfo/enterprise/white\\_papers/b-symc\\_report\\_on\\_rogue\\_security\\_software\\_WP\\_20100385.en-us.pdf](http://eval.symantec.com/mktginfo/enterprise/white_papers/b-symc_report_on_rogue_security_software_WP_20100385.en-us.pdf) (last visited March 26, 2012).

1 parlance, these “rogue” applications are called “scareware.”

2 37. As explained below, the foregoing description aptly describes the exact deception  
 3 Symantec uses to trick consumers into purchasing its own Scareware.

4 **II. Symantec Tricks Consumers into Purchasing its Scareware Through a Common  
 Deceptive Scheme.**

5 38. When a consumer searches the World Wide Web for software to increase the speed  
 6 or performance of a computer, to remove harmful PC errors, or to protect their privacy, the  
 7 individual will likely encounter advertisements for Symantec’s Scareware. Upon clicking on a  
 8 hyperlink to one of its websites in the advertisements, Symantec presents the consumer with  
 9 misrepresentations about the utility of the Scareware, thus triggering the initial phase of Symantec’s  
 10 deceptive scheme.

11 **A. Regardless of the Software Product or Website Viewed by a Consumer,  
 12 Symantec Uniformly Misrepresents the Utility of its Scareware.**

13 39. On the individual webpages for PC Tools Registry Mechanic, PC Tools Performance  
 14 Toolkit, and Norton Utilities, Symantec displays affirmations about the software’s functionality.  
 15 Generally, Symantec asserts that the Scareware protects the user’s privacy, improves the efficiency  
 16 and performance of the computer, increases the PC’s stability, repairs the hard drive, and cures  
 17 common computer errors.

18 40. More Specifically, Symantec asserts through its website ([www.PCTools.com](http://www.PCTools.com)) that  
 19 PC Tools Registry Mechanic is designed to:

- 20 ● “Speed[] up your PC[]”;
- 21 ● “Optimize[] performance by scanning and repairing invalid registry entries to fix  
 22 freezes, crashes, and slowdowns”;
- 23 ● “Remove[] orphaned registry references to improve performance and stability”;
- 24 ● “[P]rovide[] options to boost system speed”;
- 25 ● “Protect[] Internet privacy and personal information”; and
- 26 ● “Improve[] system response time.”

27 41. Likewise, Symantec asserts through the same website that PC Tools Performance

1 Toolkit is designed to:

- 2     ● “Optimize Windows® performance”;
- 3     ● “Start Windows faster”;
- 4     ● “Maintain a healthy hard drive”;
- 5     ● “[S]can[] and repair[] hard drives from errors and inefficiencies”;
- 6     ● “[P]rotect your personal information”; and
- 7     ● “[B]oost speed, improve stability, monitor your system, and tune up services.”

8     42. On its website promoting Norton Utilities (<http://us.norton.com/norton-utilities/>),  
9 Symantec asserts that Norton Utilities is designed to:

- 10    ● “Find[] and fix[] PC problems with one click—Automatically detect[] and fix[]  
11 Microsoft® Windows® issues[]”;
- 12    ● “Speed[] up PC boot time[]”;
- 13    ● “Maximize[] overall system performance to help make your old PC run like new  
14 again”; and
- 15    ● “Purge[] unwanted sensitive data to increase privacy and security.”

16     43. On information and belief, each of these representations were made and/or designed  
17 by and/or disseminated and/or directed from Symantec’s sales and marketing teams located in  
18 California.

19     **B. Symantec Offers Consumers a “Free Diagnostic Scan” With its  
20 Scareware.**

21     44. Through its websites, Symantec recommends that the viewing consumer download  
22 its Scareware and conduct a “free scan” to detect the issues that the product is supposedly designed  
23 to fix. The consumer is lead to believe that the scan will detect the sort of computer issues—such as  
24 harmful errors, privacy threats, and other performance-hindering problems described in Paragraphs  
40-42—that Symantec claims the Scareware will remedy.

25     45. Once the consumer downloads and installs the Scareware, the third phase of the  
26 deceptive scheme begins: the software informs the user that dozens of harmful errors exist on the  
27

1 user's computer, and then offers to fix these problems, but only if the consumer purchases a full  
 2 version of the Scareware.

3       **C. Plaintiff's Experts Uncover that Symantec Designed its Scareware to  
 4 Invariably Report Harmful Errors to Induce Users to Purchase the  
 5 Software.**

6       46. As introduced above, PC Tools Registry Mechanic, PC Tools Performance Toolkit,  
 7 and Norton Utilities are substantially identical in functionality, yet have slightly varied graphical  
 8 user interfaces (i.e., the display screens presented to the user). In particular, both the free trial and  
 9 full versions of each software product allow the user to perform a scan to detect certain computer  
 10 problems. Once the scan is complete, the Scareware shows a list of errors identified by the software  
 11 ranging from "Low Priority" to "High Priority." The Scareware also presents a graphical depiction  
 12 of a meter, ranging from red to green, with a corresponding rating for the overall "System Health"  
 13 of the computer. Additionally, the Scareware displays the "Privacy Health" and "Disk Health" of  
 the computer, ranging from "LOW" to "HIGH."

14       47. The Scareware's scan results are presented in an extremely menacing fashion. For  
 15 example, the displayed lettering is in red and bolded typeface, the screen contains warnings that  
 16 errors need immediate repair, are slowing down the computer, and/or are exposing the user's  
 17 privacy. Next, the Scareware offers to "fix" the detected errors. If a user is operating a free trial  
 18 version of the Scareware, the software will offer to fix only a few of the purported errors and  
 19 require the user to purchase the full, registered version of the software to fully "fix" the identified  
 20 computer problems.<sup>12</sup>

21       48. The truth, however, is that neither the free or full versions of the Scareware actually  
 22 performs any meaningful evaluation of the user's computer system, or of the supposed "errors"  
 23 detected by the software, and does not perform the valuable tasks represented by Symantec through

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24       12       The Norton Utilities software's method of inducement is even more devious. Instead of  
 25 providing a free scan followed by an immediate offer to purchase the software to fix "errors," the  
 26 consumer is offered a 30-day free trial. At the completion of the trial, the user must purchase the  
 27 product to continue using it. Therefore, for a full 30 days the consumer is tricked into believing that  
 Norton Utilities is detecting and removing harmful errors from the individual's computer, and that  
 purchase of the product is necessary to continue protecting the PC.

1 its websites, advertising, and in-software display screens, as alleged above.

2       49. Through his attorneys, Plaintiff has engaged computer forensics experts to examine  
 3 Symantec's Scareware. The results of this investigation confirm that the free trial versions of  
 4 Symantec's Scareware *always* report that the user's computer's "System Health" is "LOW," that  
 5 "High Priority" errors exist on the system, and that the user's "Privacy Health" and "Disk Health"  
 6 are "LOW." The sum total of these representations is that the computer is damaged, or at risk, and  
 7 that purchase of the Scareware is necessary to "fix" these problems. Worse, Plaintiff's experts  
 8 revealed that the errors detected as "High Priority" *are not credible threats* to a computer's  
 9 functionality.

10       50. The experts' investigation further uncovered that Symantec programmed the  
 11 Scareware to always, *inter alia*, (i) identify problems on a user's computer (even where none exist),  
 12 (ii) artificially inflate the number of errors detected on a user's computer, (iii) characterize  
 13 innocuous files as "High Priority" errors, and (iv) arbitrarily report that the user's "System Health,"  
 14 "Privacy Health," and "Disk Health" are "LOW" without any actual assessment of these issues.

15       51. Once purchased, the full versions of the software operate (and were intentionally  
 16 designed by Symantec to operate) in an identically deceptive manner.

17       52. However, in addition to always, *inter alia*, (i) identifying problems on a user's  
 18 computer (even where none exist), (ii) artificially inflating the number of errors detected on a user's  
 19 computer, (iii) characterizing innocuous files as "High Priority" errors, and (iv) arbitrarily reporting  
 20 that the user's "System Health," "Privacy Health," and "Disk Health" are "LOW" without any  
 21 actual assessment of these issues, Plaintiff's expert further concluded that the full versions of the  
 22 Scareware were designed to automatically report that a PC's condition was lowered, based solely  
 23 on the fact that a "diagnostic scan" was not recently performed by the user. From this, it can be  
 24 inferred that in addition to fraudulently inducing users into purchasing the software in the first  
 25 place, the Scareware is also designed to convince users that repeated use of the Scareware is  
 26 necessary to maintain a "healthy" PC, as advertised.

27

28

1       53. By and through the deceptive scheme described above, Symantec has profited, and  
 2 continues to profit, by defrauding consumers into believing that their computers are severely  
 3 damaged, and/or at risk, and that purchase of its Scareware is necessary to “fix” these problems and  
 4 to maintain the overall “health” and “security” statuses of their computers.

5 **III. Plaintiff James Gross’s Experience**

6       54. In April of 2011, Gross performed an Internet search for software that would  
 7 enhance the performance of his computer. After seeing a link that seemed promising, Gross  
 8 navigated to [www.PCTools.com](http://www.PCTools.com) and clicked on a link for a software product called “Registry  
 9 Mechanic” that Symantec claimed would perform a “free scan” of his computer.

10       55. Gross relied upon the representations made by Symantec through the PC Tools  
 11 website, such as those contained in Paragraph 40 above, about the functionality of the Registry  
 12 Mechanic software. In particular, Gross reasonably believed that Registry Mechanic would  
 13 truthfully scan and fix computer errors, protect his privacy, and speed up his computer. For that  
 14 reason, Gross performed Symantec’s “free scan.”

15       56. After the “free scan” was performed, Registry Mechanic indicated that Gross’s  
 16 computer possessed numerous “High Priority” errors, and that his “System Health” was “LOW.”  
 17 After clicking “repair” to fix these supposed problems, a display box informed Gross that only  
 18 some of the errors would be fixed with the trial version, and that he must purchase the product to  
 19 “fix all detected issues.” But for the “free scan” and these misrepresentations—that his “System  
 20 Health” was “LOW,” and that “High Priority” errors existed on his computer—Gross would not  
 21 have purchased Symantec’s Registry Mechanic software.

22       57. As requested by Defendants, Gross clicked on the “Purchase Online” button and was  
 23 directed to a website where he purchased Registry Mechanic for the price of \$29.99.

24       58. However, as discussed above, the “errors” purportedly “detected” by Registry  
 25 Mechanic on Gross’s computer were not “High Priority,” and his “System Health” was not actually  
 26 “LOW.” Rather, because Registry Mechanic was designed to always return these results, Gross was  
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misled into believing that his computer was at risk, and that he needed to purchase Registry Mechanic in order to repair it and protect from similar errors and problems in the future.

59. The full version of the Registry Mechanic software that Gross purchased could not and did not perform as advertised by Symantec. Instead, Symantec designed it to invariably return false errors reports, misrepresent the actual “health” and “security” statutes of Plaintiff’s computer, and it was incapable of repairing the reported errors and problems.

## CLASS ALLEGATIONS

60. **Definition of the Class:** Plaintiff James Gross brings this action pursuant to Fed. R. Civ. P. 23(b)(2) and (3) on behalf of himself and a Class of similarly situated individuals, defined as follows:

All individuals and entities in the United States and its territories that have purchased any of the following software from Symantec: PC Tools Registry Mechanic, PC Tools Performance Toolkit, and Norton Utilities.

Excluded from the Class are (1) Defendants, Defendants' agents, subsidiaries, parents, successors, predecessors, and any entity in which the Defendants or their parents have a controlling interest and their current and former employees, officers, and directors, (2) the Judge or Magistrate Judge to whom this case is assigned and the Judge's or Magistrate Judge's immediate family, (3) persons who execute and file a timely request for exclusion, (4) persons whose claims in this matter have been finally adjudicated on the merits or otherwise released, and (5) the legal representatives, successors, or assigns of any such excluded person.

61. **Numerosity:** The exact number of Class members is unknown to Plaintiff at this time, but on information and belief, Symantec has sold its software to thousands of Class members throughout the country, making joinder of each individual member impracticable. Ultimately, the Class members will be easily identified through Symantec's records.

62. **Typicality:** Plaintiff's claims are typical of the claims of the other members of the Class. Plaintiff and the Class sustained damages as a result of Symantec's uniform wrongful conduct during transactions with Plaintiff and the Class. Plaintiff's claims are typical of the claims

1 of all of the other members of the Class.

2       **63. Adequate Representation:** Plaintiff will fairly and adequately represent and protect  
 3 the interests of the Class, and has retained counsel competent and experienced in complex litigation  
 4 and class actions. Plaintiff has no interests antagonistic to those of the Class, and Symantec has no  
 5 defenses unique to Plaintiff. Plaintiff and his counsel are committed to vigorously prosecuting this  
 6 action on behalf of the members of the Class, and have the financial resources to do so. Neither  
 7 Plaintiff nor his counsel have any interest adverse to those of the other members of the Class.

8       **64. Commonality and Predominance:** Common questions of law and fact exist as to all  
 9 members of the Class and predominate over any questions affecting only individual members:

- 10           a)       whether Symantec intentionally designed its software to deceive  
                   consumers into purchasing its products;
- 11           b)       whether Symantec breached its express warranties;
- 12           c)       whether Symantec's conduct described herein constitutes a breach of  
                   express warranties pursuant to the California Commercial Code;
- 13           d)       whether Symantec's conduct described herein constitutes a violation of  
                   California's Unfair Competition Law (Cal. Bus. & Prof. Code §§ 17200, *et seq.*);
- 14           e)       whether Symantec's conduct described herein constitutes fraudulent  
                   inducement;
- 15           f)       whether Symantec's conduct described herein constitutes a breach of  
                   contract; and,
- 16           g)       whether Symantec's conduct described herein constitutes a breach of the  
                   implied covenant of good faith and fair dealing.

23       **65. Superiority:** This class action is appropriate for certification because class  
 24 proceedings are superior to all other available methods for the fair and efficient adjudication of this  
 25 controversy and joinder of all members of the Class is impracticable. The damages suffered by the  
 26 individual members of the Class will likely be small relative to the burden and expense of

1 individual prosecution of the complex litigation necessitated by Symantec’s wrongful conduct.  
2 Thus, it would be virtually impossible for the individual members of the Class to obtain effective  
3 relief from Symantec’s misconduct. Even if members of the Class could sustain such individual  
4 litigation, it would not be preferable to a class action because individual litigation would increase  
5 the delay and expense to all parties due to the complex legal and factual controversies presented in  
6 this Complaint. By contrast, a class action presents far fewer management difficulties and provides  
7 the benefits of single adjudication, economy of scale, and comprehensive supervision by a single  
8 court. Economies of time, effort, and expense will be fostered and uniformity of decisions will be  
9 ensured.

10       66.     **Policies Generally Applicable to the Class:** This class action is also appropriate for  
11 certification because Symantec has acted or refused to act on grounds generally applicable to the  
12 Class, thereby requiring the Court's imposition of uniform relief to ensure compatible standards of  
13 conduct toward the members of the Class, and making final injunctive relief appropriate with  
14 respect to the Class as a whole. Symantec's policies challenged herein apply and affect members of  
15 the Class uniformly and Plaintiff's challenge of these policies hinges on Symantec's conduct with  
16 respect to the Class as a whole, not on facts or law applicable only to Plaintiff. Symantec has acted  
17 and failed to act on grounds generally applicable to Plaintiff and the other members of the Class,  
18 requiring the Court's imposition of uniform relief to ensure compatible standards of conduct toward  
19 members of the Class.

20 67. Plaintiff reserves the right to revise the foregoing "Class Allegations" and  
21 "Definition of the Class" based on facts learned in discovery.

**FIRST CAUSE OF ACTION**  
**Violations of California's Unfair Competition Law**  
**Cal. Bus. & Prof. Code §§ 17200, *et seq.***  
**(On Behalf of Plaintiff and the Class)**

24  
25 68. Plaintiff incorporates by reference the foregoing allegations as if fully set forth  
herein.

69. California's Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, *et seq.*

1 ("UCL"), protects both consumers and competitors by promoting fair competition in commercial  
 2 markets for goods and services.

3       70.     The UCL prohibits any unlawful, unfair or fraudulent business act or practice. A  
 4 business practice need only meet one of the three criteria to be considered unfair competition.

5       71.     The utility of a consumer product is a material term of any transaction because it  
 6 directly affects a consumer's choice of, or conduct regarding, whether to purchase a product. Any  
 7 deception or fraud related to the utility of a product is materially misleading.

8       72.     Likewise, the price of a consumer product is a material term of any transaction  
 9 because it directly affects a consumer's choice of, or conduct regarding, whether to purchase a  
 10 product. Any deception or fraud related to the price of a product is materially misleading.

11       73.     As described herein, Symantec engaged in fraudulent and unfair business practices,  
 12 as defined by the UCL, by, *inter alia*: (i) misrepresenting the utility of its Scareware products to  
 13 consumers, including through assertions such as those contained in Paragraphs 40-42, (ii)  
 14 misrepresenting the results of the "free scan" to consumers, (iii) scaring consumers with false scan  
 15 results for the purpose of tricking them into purchasing the Scareware, and (iv) selling full versions  
 16 of the Scareware that lacked the advertised utility, similarly produced false errors reports and  
 17 otherwise were incapable of functioning as Symantec represented they would.

18       74.     Specifically, Symantec affirmatively represented to Plaintiff that PC Tools Registry  
 19 Mechanic would perform the beneficial functions described in Paragraph 40 above. Furthermore,  
 20 through the software itself—both the free trial and full versions—Symantec affirmatively  
 21 represented that Plaintiff's "System Health" was "LOW" and that "High Priority" errors existed on  
 22 his computer.

23       75.     The above affirmative representations were in fact false. In particular, Symantec's  
 24 software cannot actually perform the tasks described herein. Likewise, the results of the "free  
 25 diagnostic scan" provided by the software were false, because PC Tools Registry Mechanic did not  
 26 perform an actual evaluation of Plaintiff's computer or any problems contained on it.

1       76. Furthermore, the *only reason* for consumers to purchase the Scareware products is to  
 2 “fix” the supposed “errors” that the scans “detected.” As such, the false results of the free scans  
 3 were, in every case, necessarily the impetus that caused the consumers to purchase the Scareware. It  
 4 follows that Symantec’s free “scan” and false marketing practices were likely to mislead reasonable  
 5 consumers. Likewise, the full version is likely to mislead reasonable consumers into believing that  
 6 the software is functioning as advertised and that it is necessary to continue to use the software to  
 7 maintain the “health” and “security” statutes of their computer.

8       77. Thus, Symantec has violated the “fraudulent” prong of the UCL by intentionally  
 9 designing the Scareware to report fake errors and misrepresent the “System Health” of consumers’  
 10 computers, and misrepresenting the actual utility of the Scareware, including through assertions  
 11 such as those contained in Paragraphs 40-42, with the intent to defraud consumers into purchasing  
 12 and continuing to use its software products. A reasonable consumer is likely to, and Plaintiff and  
 13 the Class did, believe and rely on Defendants’ misrepresentations regarding the benefits conferred  
 14 by the Scareware inasmuch as they purchased the software, which ultimately lacked the advertised  
 15 utility.

16       78. Symantec has also violated the “unfair” prong of the UCL by causing substantial  
 17 injury to consumers through the conduct alleged above. The injuries caused by Defendants’ unfair  
 18 conduct are not outweighed by any countervailing benefits to consumers or competition, and could  
 19 not reasonably have been known and avoided by consumers. Further, Symantec’s fraudulent  
 20 marketing practices violate California’s public policies favoring enforcement of express warranties.

21       79. Symantec’s fraud and unfair conduct occurred during the marketing and sale of  
 22 computer software products, and therefore occurred in the course of Symantec’s business practices.

23       80. Plaintiff and the Class have suffered harm in the form of actual monetary damages as  
 24 a proximate result of Symantec’s fraudulent and unfair conduct.

25       81. Plaintiff seeks an order (1) enjoining Symantec from continuing to engage in the  
 26 unfair and unlawful conduct described herein, (2) awarding Plaintiff and the Class all appropriate  
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1 damages, and (3) awarding them reasonable costs and attorneys' fees pursuant to Cal. Code Civ.  
 2 Proc. § 1021.5.

3 **SECOND CAUSE OF ACTION**  
 4 **Fraudulent Inducement**  
 5 **(On Behalf of Plaintiff and the Class)**

6 82. Plaintiff incorporates by reference the foregoing allegations as if fully set forth  
 herein.

7 83. As described with particularity in paragraphs 14 through 53 and throughout all  
 8 Counts of this Complaint, Symantec has used, and continues to use, marketing tactics it knows or  
 9 reasonably should know are false and misleading.

10 84. To induce Plaintiff to purchase a full version of the Scareware, Symantec  
 11 affirmatively represented to Plaintiff that the Scareware possessed certain utility. Specifically,  
 12 Symantec represented that the PC Tools Registry Mechanic would honestly and accurately scan his  
 13 computer for harmful problems, increase the speed and stability of his computer, and protect his  
 14 privacy, and perform the beneficial tasks described in Paragraphs 40. Furthermore, through the  
 15 software itself, Symantec affirmatively represented that Plaintiff's "System Health" was "LOW"  
 16 and that "High Priority" errors existed on his computer.

17 85. Symantec's affirmative representations were in fact false. In particular, the  
 18 Scareware does not actually speed up the performance and stability of computers in the manner  
 19 described by Symantec, nor does it protect the user's privacy as represented. Likewise, the results  
 20 of the "free diagnostic scan" provided by the software were false because that version of the  
 21 software cannot and did not perform an actual evaluation of Plaintiff's computer or any problems  
 22 contained on it.

23 86. The utility of a consumer product is a material term of any transaction because it  
 24 directly affects a consumer's choice of, or conduct regarding, whether to purchase a product. Any  
 25 deception or fraud related to the utility of a product is materially misleading.

26 87. Likewise, the price of a consumer product is a material term of any transaction

1 because it directly affects a consumer's choice of, or conduct regarding, whether to purchase a  
 2 product. Any deception or fraud related to the price of a product is materially misleading.

3       88.     As the Scareware's creator, Symantec knew that their representations regarding the  
 4 Scareware's utility were false, and intentionally designed their public representations to mislead  
 5 consumers about the Scareware's utility, and programmed their software (both the free trial and full  
 6 versions) to falsely report computer errors and to deceive users about the status of their computers.

7       89.     Symantec intended that its misrepresentations would induce consumers to rely on,  
 8 and act based on, the false claims of a computer's health or lack thereof. That is the very reason  
 9 Symantec offered the free scans in the first place—to dupe unwary consumers into paying  
 10 substantial amounts of money for products that do not perform as Symantec represented. It is also  
 11 the reason the full version is designed to function in the same way—to convince users that the  
 12 software is functioning as advertised and that it is necessary to continue using the software to  
 13 maintain the "health" and "security" statutes of their computers.

14       90.     As a consumer lacking the requisite technical expertise to independently gauge the  
 15 Scareware's underlying functionality, and taking Symantec's statements at face value, Plaintiff  
 16 justifiably relied upon the above representations, and would not have purchased, nor continued to  
 17 use, the Scareware but for Symantec's representations that it would perform the beneficial tasks  
 18 listed above, and the representations that his computer's "System Health" was "LOW" and that  
 19 "High Priority" errors existed on his computer.

20       91.     By using false and fraudulent marketing tactics that misrepresent the actual utility of  
 21 their Scareware, and inducing Plaintiff and the Class to purchase the Scareware based on those  
 22 misrepresentations, Symantec has engaged in fraudulent practices designed to mislead and deceive  
 23 consumers.

24       92.     As a result of relying on Symantec's misrepresentations, Plaintiff has been damaged  
 25 in the amount of the purchase price of Symantec's software.

26       93.     Plaintiff therefore prays for relief in the amount of the purchase price of Symantec's  
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1 software. Plaintiff further alleges that Symantec's conduct and misrepresentations were made with  
 2 malice and in conscious disregard for Plaintiff's rights, thereby entitling him to punitive damages  
 3 against Symantec in an amount sufficient to deter such conduct in the future.

4 **THIRD CAUSE OF ACTION**  
 5 **Breach of Express Warranties**  
 6 **Pursuant to Cal. Comm. Code § 2313**  
**(On Behalf of Plaintiff and the Class)**

7 94. Plaintiff incorporates by reference the foregoing allegations as if fully set forth  
 herein.

8 95. Pursuant to California Commercial Code § 2313, Symantec's sale of the Scareware  
 9 included express warranties created by Symantec's affirmations of fact and promises made through  
 10 its advertising, websites, and in-software representations.

11 96. Symantec's express warranties included affirmations of fact and promises that its  
 12 Scareware would truthfully identify and repair critical PC errors, increase computer speed,  
 13 performance and stability; protect against privacy risks; remove harmful errors; and "clean up" hard  
 14 drives, and includes those assertions contained in Paragraphs 40-42. In actuality, Symantec  
 15 fraudulently designed its free trial software to falsely identify and/or exaggerate the presence of  
 16 harmful errors, and to misrepresent the overall "System Health" of the computer to induce  
 17 consumers to purchase their products.

18 97. Plaintiff and the Class relied on Symantec's affirmations and promises, including  
 19 those described in Paragraphs 40-42, when purchasing full versions of the Scareware, and the  
 20 affirmations formed the basis for the bargain, in that Plaintiff and the Class believed that they were  
 21 purchasing software that honestly and accurately fixed their computer systems. But for Symantec's  
 22 affirmations and promises, Plaintiff and the Class would not have purchased the Scareware.

23 98. Symantec breached its express warranties because both the free trial and full  
 24 versions of the Scareware did not perform any real diagnostic test on Plaintiff's or the Class's  
 25 computer systems, and instead artificially and arbitrarily reported harmful computer errors and  
 26 reported that computers' "System Health" was "LOW", regardless of their actual condition.

99. Symantec's breach of express warranties injured Plaintiff and the Class because they purchased a product of diminished value—software that does not actually perform the beneficial tasks represented to them through Symantec's affirmations and promises about the utility of the Scareware.

100. By serving this Complaint, Plaintiff and the Class hereby give Symantec notice that it has breached its express warranty of merchantability and request maximum damages as provided by the California Commercial Code.

**FOURTH CAUSE OF ACTION**  
**Breach of Contract**  
**(On Behalf of Plaintiff and the Class)**

101. Plaintiff incorporates by reference the foregoing allegations as if fully set forth herein.

102. Plaintiff and members of the Class entered into agreements with Symantec whereby Symantec agreed to sell, and Plaintiff and the Class agreed to purchase, software that would accurately detect and remove legitimate computer errors from Plaintiff's and the Class's computers, as described in Paragraphs 40-42.

103. Symantec voluntarily assumed a contractual obligation to provide software that would honestly diagnose problems on Plaintiff's and the Class's computer systems and remove or repair those problems. Although this obligation is a material term of the agreement, Symantec did not honor it.

104. Plaintiff and the Class paid, and Symantec accepted, the purchase price of the software products at issue, and therefore Plaintiff and the Class performed their obligations under the contracts.

105. As described herein, Symantec breached its contracts with Plaintiff and the Class by intentionally designing the full versions of its Scareware to mischaracterize the condition of their computers, and not actually offer the benefits promised.

106. The aforementioned breaches of contract have proximately caused Plaintiff and the

1 Class economic injury and other damages, because they purchased products that do not perform as  
 2 represented by Defendants, and lack the promised and paid-for utility.

3 **FIFTH CAUSE OF ACTION**  
 4 **Breach of the Implied Covenant of Good Faith and Fair Dealing**  
 (On Behalf of Plaintiff and the Class)

5 107. Plaintiff incorporates by reference the foregoing allegations as if fully set forth  
 herein.

6 108. In order to benefit from Symantec's software products, Plaintiff and the Class  
 affirmatively allowed Symantec to install full versions of the Scareware on their computer systems.

7 109. Symantec's agreement to install the full versions of the software to diagnose and  
 8 remove threats, as described in Paragraphs 40-42 above, from consumers' computers in exchange  
 9 for fees is a valid and enforceable contract between Plaintiff and the Class on the one hand, and  
 10 Symantec on the other.

11 10. Symantec acted in bad faith and breached the provisions of that agreement,  
 12 specifically by not honoring its responsibilities to perform truthful diagnostic and remedial  
 13 operations, as described herein, and instead, providing software that it intentionally designed to  
 14 produce false errors reports, misrepresent the actual "health" and "security" statutes of users'  
 15 computers, and which was incapable of repairing the purported errors.

16 111. California contract law recognizes the implied covenant of good faith and fair  
 17 dealing in every contract.

18 112. Implicit in the contract were provisions prohibiting Symantec from engaging in  
 19 conduct that frustrated or injured Plaintiff's and the Class's rights to receive the benefits of the  
 20 contract.

21 113. Further, Symantec was obligated to comply with the provisions of Cal. Com. Code  
 22 § 2313.

23 114. Symantec voluntarily assumed a contractual obligation to provide software that  
 24 would honestly diagnose problems on consumers' computers and to honestly indicate whether  
 25 problems exist and repair those problems. Although this obligation is a material term of the  
 26  
 27

agreement, Symantec did not honor it.

115. Symantec breached the implied covenant of good faith and fair dealing by failing to provide full versions of the software that performed as described in Paragraphs 40-42, failing to honestly and accurately inform consumers about the true condition of their computers, and further by failing to fully comply with the proscriptions of applicable statutory law.

116. Symantec's misconduct and breach of the implied covenant of good faith and fair dealing as described herein resulted in injury to Plaintiff and the Class in the form of the price paid for the full versions of the Scareware and/or the price paid in excess of the Scareware's actual utility, which Defendants knowingly and wrongfully retained.

## PRAYER FOR RELIEF

WHEREFORE, Plaintiff James Gross, on behalf of himself and the Class, respectfully requests that this Court issue an order:

A. Certifying this case as a class action on behalf of the Class defined above, appointing James Gross as class representative, and appointing his counsel as class counsel;

B. Declaring that Symantec's actions, as set out above, constitute violations of California's Unfair Competition Law (Cal. Bus. & Prof. Code §§ 17200, *et seq.*), fraudulent inducement, breach of express warranties in violation of Cal. Com. Code § 2313, breach of contract, and breach of the implied covenant of good faith and fair dealing;

C. Awarding damages, including statutory and punitive damages where applicable, to Plaintiff and the Class in an amount to be determined at trial;

D. Awarding injunctive and other equitable relief as is necessary to protect the interests of the Class, including, *inter alia*: (i) an order prohibiting Symantec from engaging in the wrongful and unlawful acts described herein; (ii) requiring Symantec to disclose and admit the wrongful and unlawful acts described herein; and (iii) requiring Symantec to fully disclose the true nature of its software products now and in the future:

E. Awarding Plaintiff and the Class their reasonable litigation expenses and attorneys'

1 fees;

2 F. Awarding Plaintiff and the Class pre- and post-judgment interest, to the extent  
3 allowable;

4 G. Providing such other injunctive and/or declaratory relief as is necessary to protect  
5 the interests of Plaintiff and the Class; and

6 H. Awarding such other and further relief as equity and justice may require.

7 **DEMAND FOR JURY TRIAL**

8 Plaintiff demands a trial by jury for all claims that can be so tried.

9 Respectfully submitted,

10 **JAMES GROSS**, individually and on behalf of all  
11 others similarly situated,

12 Dated: August 14, 2012

By: /s/ Benjamin H. Richman  
One of Plaintiff's Attorneys

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**CERTIFICATE OF SERVICE**

I, Benjamin H. Richman, an attorney, hereby certify that on August 14, 2012, I served the above and foregoing ***Plaintiff's Second Amended Class Action Complaint***, by a causing true and accurate copy of such paper to be filed and served upon all parties and their counsel of record via the Court's CM/ECF electronically filing system, on this the 14th day of August, 2012.

/s/ Benjamin H. Richman